

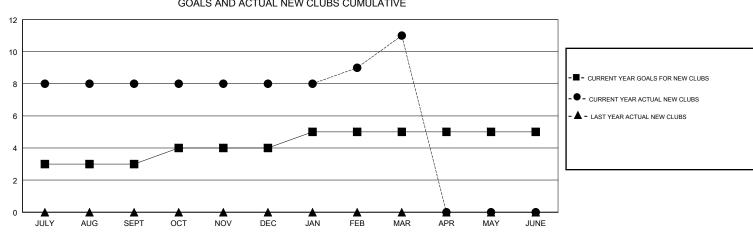
## MONTHLY MEMBERSHIP PROGRESS REPORT

## District 3233G1

Results as of: 03/31/2018

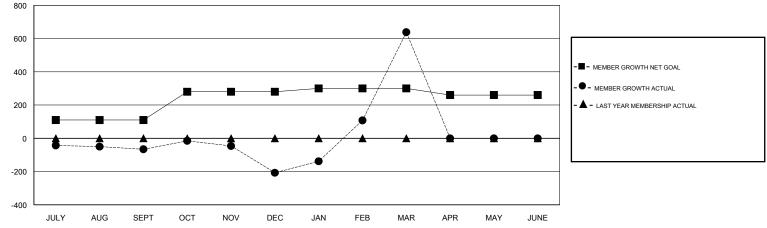
## ANIL TULSYAN GMT:

| GMT: ANIL TULSYAN |               |           | LOCATION INDIA |                                  |                           |                         | GMT CA                                             |
|-------------------|---------------|-----------|----------------|----------------------------------|---------------------------|-------------------------|----------------------------------------------------|
|                   | Club          | S         |                | Members<br>RESULTS FOR 2017-2018 |                           |                         |                                                    |
|                   | RESULTS FOR   | 2017-2018 |                |                                  |                           |                         |                                                    |
| QUARTER           | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS  | QUARTER                          | MEMBER GROWTH NET<br>GOAL | MEMBER GROWTH<br>ACTUAL | DROPPED<br>MEMBERS ACTUAL<br>(including transfers) |
| JULY/AUG/SEPT     | 3             | 8         | 0              | JULY/AUG/SEPT                    | 110                       | 219                     | 264                                                |
| OCT/NOV/DEC       | 1             | 0         | 5              | OCT/NOV/DEC                      | 170                       | 73                      | 209                                                |
| JAN/FEB/MAR       | 1             | 3         | 1              | JAN/FEB/MAR                      | 20                        | 950                     | 78                                                 |
| APR/MAY/JUNE      | 0             | 0         | 0              | APR/MAY/JUNE                     | -40                       | 0                       | 0                                                  |



GOALS AND ACTUAL NEW CLUBS CUMULATIVE





| DROPPED CLUBS: 6 |     | 44 CLUBS OF 130 ADDED 1 OR MORE<br>NEW MEMBERS |                                        | <u>DN</u><br>2,945 (60.87%)<br>I,893 (39.13%) |     |
|------------------|-----|------------------------------------------------|----------------------------------------|-----------------------------------------------|-----|
| DROPPED MEMBERS  |     |                                                | Women Percentage Fiscal Year Goal: 30% |                                               |     |
| DECEASED         | 5   | CLICK HERE FOR CUMULATIVE<br>MEMBERSHIP DATA   | TOTAL FAMILY UNIT MEMBERS 2            |                                               | 172 |
| CLUB CANCELLED   | 78  |                                                |                                        |                                               |     |
| OTHER            | 468 |                                                | FAMILY MEMBERS PAYING HA               | LF 1,2                                        | 294 |
| TOTAL            | 551 |                                                |                                        |                                               |     |